



## CONTACT

Larry Burnes  
[239] 985.0330 Ft Myers  
[407] 293.5460 Orlando  
larry@samdrywall.com  
www.samdrywall.com

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### A Florida construction company growing in a declining market: S.A.M Drywall's secret to success

**Fort Myers, Fla., Sept. 28, 2007** — In a market where construction businesses are struggling to stay afloat, one company is not only succeeding, but is also growing. S.A.M. Drywall has grown from two employees in 1999 to more than 120 current employees.

You may recognize S.A.M. Drywall from some of their high profile projects such as Florida Gulf Coast University, International College, Embassy Suites, Holiday Inn, Candlewood Suites, Bella Lago, as well as Publix and Sweet Bay Supermarkets. Due to such growth, S.A.M. Drywall is expanding its business by adding an Orlando office in addition to its office in Fort Myers. With the opening of the Orlando office, the Company is now poised to serve the entire state of Florida.

What makes S.A.M Drywall so successful? Larry Burnes, President and CEO, says that it is their commitment to customer satisfaction. "On time and on budget" is more than just a motto for the Company. It is a business philosophy that resonates with each and every employee. This companywide dedication to finishing every project on time and on budget has led to customer loyalty.

"Once a customer becomes a client of ours, we continue to cultivate that relationship. We are different than other companies because we buy into a customer's project, we make it personal. When we work with someone, we become friends—a part of the family," Burnes said.

It is the reputation of following through on a commitment that really makes a difference for the Fort Myers based Company. Now they are expanding to take advantage of construction projects around the state. S.A.M. Drywall has become a model of how businesses in the construction industry, in the midst of a declining market, can succeed through good, old-fashioned customer service.

S.A.M. Drywall, Inc. is a full-service metal framing, drywall, stucco and E.I.F.S. contractor that have been serving top builders in South West Florida for more than 15 years in both Commercial and Residential construction projects. Their seasoned, highly skilled management team has more than 150 years of combined construction experience throughout the industry. S.A.M. Drywall is determined to continue to make their most important asset their customers and to expand their relationships with the addition of their new Orlando office with continued success.

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**Fort Myers:** 5600 Zip Drive • Ft Myers, FL 33905 • P: [239] 985.0330 • F: [239] 985.0331  
**Orlando:** 3842 Commerce Loop • Orlando, FL 32808 • P: [407] 293.5460 • F: [407] 293.5462

**samdrywall.com**